

PATRICK BEARD

patrickgbeard@gmail.com

(330)-321-3590

Barberton, OH 44203

SUMMARY

Working towards advancement in the retail field and progressing with the opportunities life hands me. Business-conscious individual offering over 6 years working as management in retail sector. Focused, enthusiastic and offering highly effective skills in customer service. Demonstrating sound judgement and extensive knowledge of employee coaching and mentoring.

SKILLS

- Cost analysis and savings
- Sound judgment
- Schedule management
- Profit and loss accountability
- Supervision and training
- Employee development
- Flexible
- MS Office

EXPERIENCE

FRONT END COACH | 05/2021 to Current

Walmart - Canton, United States, United States

- Maintained retail store presentation by overseeing merchandise replenishment, customer courtesy and inquiry response.
- Trained, managed and motivated employees to promote professional skill development.
- Supervised staff performing daily activities.

GM COACH | 06/2019 to 05/2021

Walmart - Arlington, Akron, OH

- Arranged items in favorable positions and areas of store to attract customers and optimize sales.
- Managed company operations with responsibility for profit and loss, scheduling, training and inventory control.

DISTRICT MANAGER | 09/2018 to 06/2019

Green Circle Growers Inc. - Oberlin, OH

- Managing and marketing of our products in 5 Locations
- Manage inventory to maximize sales and minimize loss
- Manage scheduling and budget hours
- Interview/Hire and Manage and train new employees
- Merchandisers, Work with customers to improve relations and increase sales

EDUCATION AND TRAINING

Medina County Career Center

High school Diploma

Computer Science, **01/2013**

Cloverleaf High school

High school Diploma

01/2013

CERTIFICATIONS

MTA: Security Fundamentals - Certified 2016